



Beal College Transfer Agreement

AS Business Management

Marketing and Sales Concentration

Beal College

AC 111	Principles of Accounting I	3
AC 115	Computerized Accounting	2
BA 100	Introduction to Business	3
BA 104	Principles of Marketing	3
BA 105	Human Resource Management	3
BA 204	Fundamentals of E-Commerce	2
BA 208	Business Management	3
BA 209	Management Communications	3
BA 210	Ethics in Business	3
BA 211	Marketing and Advertising	3
BA 212	Introduction to Selling	3
BA 216	Consumer Behavior	3
CS 103	Intro to Computers and Word Processing	2
CS 104	Intro to Spreadsheets & Graphic Presentations	2
CS 108	Intro to Database and Publishing Concepts	2
CS 209	Creative Suite Print Design	2
CT 111	Critical Thinking in the Twenty-First Century	3
EC 201	Microeconomics	3
EC 202	Macroeconomics	3
EH 111	College Composition	3
MK 101	Superior Customer Service	3
MS 101	Business Mathematics	3
MS 110	Algebra	3

Husson University

AC 121	Principles of Accounting I	3
BA ____	Business Related Elective	2
BA 101	Introduction to Business	3
BA 321	Marketing	3
BA 311	Human Resource Management	3
Open	Open Elective	2
BA 310	Organization and Management	3
CM 221	Professional Communications	3
BA 302	Business Ethics	3
BA ____	Business Related Elective	3
BA ____	Business Related Elective	3
BA ____	Business Related Elective	3
MI 111	Introduction to Microcomputing	3
BA ____	Business Related Elective	1
MI ____	Microcomputing Elective	3
Open	Open Elective	1
Open	Open Elective	3
BA 211	Microeconomics	3
BA 212	Macroeconomics	3
EH 123	Rhetoric and Composition I	3
BA ____	Business Related Elective	3
Open	Open Elective	3
MS 141	Contemporary College Algebra	3

Non-Applicable Courses

BC 101	College Success	2
--------	-----------------	---

Total Credits Transferred to Husson

63

Courses to be Completed at Husson University

AC 211	Managerial Accounting	3
BA 201	Business Law I	3
BA 202	Business Law II	3
BA 351	Internship	3
BA 362	Financial Management I	3
BA 401	Managerial Economics	3
BA 411	Organizational Behavior	3
BA 414	Business Strategy	3
BA 490	International Business	3
CM 100	Speech	3
EH 124	Rhetoric and Composition II	3
EH 200	Approaches to Literature	3
HY 211	American National Government	3
MS 132 OR MS 232	Probability and Statistics OR Finite Mathematics	3
PY 111	General Psychology	3
	Fine Arts Elective	3
	Foreign Culture and Conversation Elective	3
	Open Elective	3
	Open Elective	3
	Science Elective	3

Total Credits Remaining at Husson

60

Students from Beal College transferring to Husson University under advanced standing, based on the quality of their credentials, must request an official transcript be sent to Husson University Admissions. Each transcript will be evaluated individually based upon grades and existing transfer agreements between Husson University and Beal College. Transfer students and Husson University students will be held to the same standards and criteria for admission. Upon transfer, any outstanding requirements at Husson University must be completed.



Bachelor of Science in Business Administration

2014/2015 Academic Year

First Year

First Semester		Sem./Yr.	Grade	Second Semester		Sem./Yr.	Grade
BA 101	Introduction to Business	BA 100	T	CM 100	Speech		
EH 123	Rhetoric and Composition I	EH 111	T	EH 124	Rhetoric and Composition II		
HE 111	The Husson Experience	EH 111	T	HY 211	American National Gov't.		
MI 111	Intro. to Microcomputing	CS 103/104	T		Open Elective	BA 204&CS 209	T
MS 141	Contemp. College Algebra	MS 110	T	Choose one from the following:			
PY 111	General Psychology			MS 132	Probability & Statistics		
				MS 232	Finite Mathematics		

Second Year

Third Semester		Sem./Yr.	Grade	Fourth Semester		Sem./Yr.	Grade
AC 121	Principles of Accounting I	AC 111	T	AC 211	Managerial Accounting		
BA 201	Business Law I			BA 202	Business Law II		
BA 211	Microeconomics	EC 201	T	BA 212	Macroeconomics	EC 202	T
EH 200	Approaches to Literature			CM 221	Professional Communications	BA 209	T
MI	MI Elective	CS 108/209	T		Open Elective	MS 101	T

Third Year

Fifth Semester		Sem./Yr.	Grade	Sixth Semester		Sem./Yr.	Grade
BA 310	Organization and Mgmt.	BA 208	T	BA 302	Business Ethics	BA 210	T
BA 321	Marketing Principles	BA 104	T	BA 311	Human Resource Mgmt.	BA 105	T
BA 362	Financial Management I				Business-Related Elective	AC 115&CS 104	T
BA 401	Managerial Economics			SC	Science Elective		
	Foreign Cult. & Conv. Elect.				Open Elective	CT 111	T

Fourth Year

Seventh Semester		Sem./Yr.	Grade	Eighth Semester		Sem./Yr.	Grade
BA 411	Organizational Behavior			BA 351	Internship		
	Business-Related Elective	BA 211	T	BA 414	Business Strategy		
	Business-Related Elective	BA 212	T	BA 490	International Business		
	Business-Related Elective	BA 216	T		Business-Related Elective	MK 101	T
	Open Elective				Fine Arts Elective		
					Open Elective		

Candidates for a Bachelor of Science degree are required to complete a minimum of 124 semester hours maintaining a 2.0 overall cumulative grade point average and a 2.0 overall in their major courses. Transfer students must complete a minimum of thirty (30) credit hours at Husson University. At least fifteen (15) credits must be earned in Husson College of Business courses.