



Beal College Transfer Agreement

AS Business Management

Entrepreneurship Concentration

Beal College

AC 111	Principles of Accounting I	3
AC 115	Computerized Accounting	2
BA 100	Introduction to Business	3
BA 104	Principles of Marketing	3
BA 105	Human Resource Management	3
BA 206	Small Business Management & Entrepreneurship	2
BA 208	Business Management	3
BA 209	Management Communications	3
BA 210	Ethics in Business	3
BA 211	Marketing and Advertising	3
BA 212	Introduction to Selling	3
BA 213 and BA 215	Innovation & Entrepreneurship and Venture Creation & Management	6
CS 103	Intro to Computers and Word Processing	2
CS 104	Intro to Spreadsheets & Graphic Presentations	2
MK 101	Superior Customer Service	3
MS 101	Business Mathematics	3
EC 201	Microeconomics	3
EC 202	Macroeconomics	3
EH 111	College Composition	3
MS 110	Algebra	3

Husson University

AC 121	Principles of Accounting I	3
BA 440	Small Business Management I	1
BA 101	Introduction to Business	3
BA 321	Marketing	3
BA 311	Human Resource Management	3
BA 440	Small Business Management I	2
BA 310	Organization and Management	3
CM 221	Professional Communications	3
BA 302	Business Ethics	3
BA ____	Entre/SBMgmt Elective	3
BA 422	Sales and Sales Management	3
BA 441	Entrepreneurship I: New Venture	3
MI 214	Spreadsheet Applications	3
Open	Open Elective	3
Open	Open Elective	3
BA 211	Microeconomics	3
BA 212	Macroeconomics	3
EH 123	Rhetoric and Composition I	3
MS 141	Contemporary College Algebra	3

Non-Applicable Courses

BA 204	Fundamentals of E-Commerce	2
BC 101	College Success	2
CT 111	Critical Thinking in the Twenty-First Century	3

Total Credits Transferred to Husson

54

Courses to be Completed at Husson University

AC 122	Principles of Accounting II	3
AC 211	Managerial Accounting	3
BA 111	Economic Geography	3
BA 201	Business Law I	3
BA 202	Business Law II	3
BA 271	Risk Management	3
BA 344	Personal Financial Planning	3
BA 351	Internship	3
BA 362	Financial Management I	3
BA 401	Managerial Economics	3
BA 414	Business Strategy	3
BA 423	Retail Management	3
BA 424	Marketing Research	3
BA 442	Small Business Management II	3
BA 443	Entrepreneurship II: New Venture	3
EH 124	Rhetoric and Composition II	3
EH 200	Approaches to Literature	3
MS 132	Probability and Statistics	3
PY 111	General Psychology	3
	Fine Arts Elective	3
	Foreign Culture and Conversation Elective	3
	Science Elective	3

Total Credits Remaining at Husson

66

Students from Beal College transferring to Husson University under advanced standing, based on the quality of their credentials, must request an official transcript be sent to Husson University Admissions. Each transcript will be evaluated individually based upon grades and existing transfer agreements between Husson University and Beal College. Transfer students and Husson University students will be held to the same standards and criteria for admission. Upon transfer, any outstanding requirements at Husson University must be completed.



Bachelor of Science in Business Administration - Entrepreneurship & Small Business Management

2014/2015 Academic Year

First Year

First Semester		Sem./Yr.	Grade	Second Semester		Sem./Yr.	Grade
BA 101	Introduction to Business	BA 100	T	BA 111	Economic Geography		
EH 123	Rhetoric and Composition I	EH 111	T	EH 124	Rhetoric and Composition II		
HE 111	The Husson Experience	EH 111	T	MS 132	Probability & Statistics		
MI 214	Spreadsheet Applications	CS 103/104	T	SC	Science Elective		
MS 141	Contemp. College Algebra	MS 110	T		Foreign Cult. & Conv. Elect.		
PY 111	General Psychology						

Second Year

Third Semester		Sem./Yr.	Grade	Fourth Semester		Sem./Yr.	Grade
AC 121	Principles of Accounting I	AC 111	T	AC 122	Principles of Accounting II		
BA 201	Business Law I			BA 202	Business Law II		
BA 211	Microeconomics	EC 201	T	BA 212	Macroeconomics	EC 202	T
BA 271	Risk Management			BA 310	Organization and Mgmt.	BA 208	T
EH 200	Approaches to Literature			CM 221	Professional Communications	BA 209	T

Third Year

Fifth Semester		Sem./Yr.	Grade	Sixth Semester		Sem./Yr.	Grade
AC 211	Managerial Accounting			BA 302	Business Ethics	BA 210	T
BA 321	Marketing Principles	BA 104	T	BA 311	Human Resource Mgmt.	BA 105	T
BA 362	Financial Management I			BA 344	Personal Financial Planning		
BA 401	Managerial Economics			BA 422	Sales and Sales Management	BA 212	T
BA 441	Entrepreneurship I New Vent. Dev.	BA 213/215	T	BA 443	Entrepreneurship II New Vent. Mgmt.		

Fourth Year

Seventh Semester		Sem./Yr.	Grade	Eighth Semester		Sem./Yr.	Grade
BA 423	Retail Management			BA 351	Internship		
BA 424	Marketing Research			BA 414	Business Strategy		
BA 440	Small Business Mgmt. I	AC 115&BA 206	T	BA 442	Small Business Mgmt. II		
	Entre/SBMgmt Elective	BA 211	T		Fine Arts Elective		
	Open Elective	MK 101	T		Open Elective	MS 101	T

- Entre/SBMgmt Electives:
- Franchise Management
 - Fundraising for Entrepreneurs
 - Family Business
 - Web Marketing for Entre/Sm Bus

Candidates for a Bachelor of Science degree are required to complete a minimum of 121 semester hours maintaining a 2.0 overall cumulative grade point average and a 2.0 overall in their major courses. Transfer students must complete a minimum of thirty (30) credit hours at Husson University. At least fifteen (15) credits must be earned in Husson College of Business courses.