



# EMCC Transfer Agreement

## AAS Business Management

### Transfer to Entrepreneurship Concentration

#### EMCC

#### Husson University

##### First Semester

BUA 101	Introduction to Business	3
BUA 111	Accounting I	3
BUA 165	Business Math	3
ENG 101	College Composition (may sub ENG 105)	3
PSY 101 or PSY 211	Introduction to Psychology or Human Relations**	3

BA 101	Introduction to Business	3
AC 121	Principles of Accounting I	3
Open	Open Elective	3
EH 123	Rhetoric and Composition I	3
PY 111	General Psychology	3

##### Second Semester

BUA 112	Accounting II	3
BCA 115	Introduction to Computer Applications	3
BUA 131	Business Law I	3
ENG 215	Business and Technical Writing	3
MAT 119	College Algebra	3

AC 122	Principles of Accounting II	3
MI 214	Microcomputer Spreadsheet Applications	3
BA 202	Business Law II	3
CM 221	Professional Communications	3
MS 141	Contemporary College Algebra	3

##### Third Semester

BUA 211	Managerial Accounting	3
BUA 234	Credit and Finance Management	3
	Restrictive BM Elective*	3
ECO 221	Microeconomics	3
MAT 161	Introduction to Statistics	3

BA 211	Managerial Accounting	3
BA 362	Financial Management I	3
	Choose One Below	3
BA 211	Microeconomics	3
MS 132	Probability and Statistics	3

##### Fourth Semester

BUA 271	Marketing Principles	3
BUA 291	Principles of Management and Organization	3
	Restrictive BM Elective*	3
ECO 222	Introduction to Macroeconomics	3
PHI 101	Ethics	3

BA 321	Marketing Principles	3
BA 310	Organization and Management	3
	Choose one below	3
BA 212	Macroeconomics	3
BA 302	Business Ethics	3

##### Elective Options - Choose One from each group\*

##### Business Management

BUA 103	Business Plan Development	3
BUA 132	Business Law II	3
BUA 141	Intro Small Business Management	3
BUA 260	Social Environment of Business	3
BUA 263	Sales and Customer Relations	3
BUA 265	Leadership	3

BA ____	Entre/SBMgmt Elective	3
BA 201	Business Law I	3
BA 440	Small Business Management I	3
BA ____	Entre/SBMgmt Elective	3
BA 422	Sales and Sales Management	3
Open	Open Elective	3

Total Credits Transferred to Husson

60

\*Only electives applicable towards the BS Business Administration degree have been listed as options

\*\*Husson University recommends PSY 101

## Courses to be Completed at Husson University

BA 111	Economic Geography	3
BA 201	Business Law I*	3
BA 271	Risk Management	3
BA 311	Human Resource Management	3
BA 344	Personal Financial Planning	3
BA 351	Internship	3
BA 401	Managerial Economics	3
BA 414	Business Strategy	3
BA 422	Sales and Sales Management*	3
BA 423	Retail Management	3
BA 424	Marketing Research	3
BA 440	Small Business Management I*	3
BA 441	Entrepreneurship I - New Venture Development	3
BA 442	Small Business Management II	3
BA 443	Entrepreneurship II - New Venture Management	3
EH 124	Rhetoric and Composition II	3
EH 200	Approaches to Literature	3
BA ____	Entre/SBMgmt Elective*	3
	Fine Arts Elective	3
	Foreign Culture and Conversation Elective	3
	Open Elective*	3
	Science Elective	3

Total Credits Remaining at Husson

60

\*Course may be transferred if taken as an elective

Students from Eastern Maine Community College transferring to Husson University under advanced standing, based on the quality of their credentials, must request an official transcript be sent to Husson University Admissions. Each transcript will be evaluated individually based upon grades and existing transfer agreements between Husson University and EMCC. Transfer students and Husson University students will be held to the same standards and criteria for admission. Upon transfer, any outstanding requirements at Husson University must be completed.



**Bachelor of Science in Business Administration – Entrepreneurship & Small Business Management**

**2014/2015 Academic Year**

**First Year**

<b>First Semester</b>		Sem./Yr.	Grade	<b>Second Semester</b>		Sem./Yr.	Grade
BA 101	Introduction to Business	<u>BUA 101</u>	<u>T</u>	BA 111	Economic Geography	<u>          </u>	<u>          </u>
EH 123	Rhetoric and Composition I	<u>ENG 101</u>	<u>T</u>	EH 124	Rhetoric and Composition II	<u>          </u>	<u>          </u>
HE 111	The Husson Experience	<del>          </del>	<del>          </del>	MS 132	Probability & Statistics	<u>MAT 161</u>	<u>T</u>
MI 214	Spreadsheet Applications	<u>BCA 115</u>	<u>T</u>	SC	Science Elective	<u>          </u>	<u>          </u>
MS 141	Contemp. College Algebra	<u>MAT 119</u>	<u>T</u>		Foreign Cult. & Conv. Elect.	<u>          </u>	<u>          </u>
PY 111	General Psychology	<u>PSY 101</u>	<u>T</u>			<u>          </u>	<u>          </u>

**Second Year**

<b>Third Semester</b>		Sem./Yr.	Grade	<b>Fourth Semester</b>		Sem./Yr.	Grade
AC 121	Principles of Accounting I	<u>BUA 111</u>	<u>T</u>	AC 122	Principles of Accounting II	<u>BUA 112</u>	<u>T</u>
BA 201	Business Law I	<u>Option*</u>	<u>T</u>	BA 202	Business Law II	<u>BUA 131</u>	<u>T</u>
BA 211	Microeconomics	<u>ECO 221</u>	<u>T</u>	BA 212	Macroeconomics	<u>ECO 222</u>	<u>T</u>
BA 271	Risk Management	<u>          </u>	<u>          </u>	BA 310	Organization and Mgmt.	<u>BUA 291</u>	<u>T</u>
EH 200	Approaches to Literature	<u>          </u>	<u>          </u>	CM 221	Professional Communications	<u>ENG 215</u>	<u>T</u>

**Third Year**

<b>Fifth Semester</b>		Sem./Yr.	Grade	<b>Sixth Semester</b>		Sem./Yr.	Grade
AC 211	Managerial Accounting	<u>BUA 211</u>	<u>T</u>	BA 302	Business Ethics	<u>PHI 101</u>	<u>T</u>
BA 321	Marketing Principles	<u>BUA 271</u>	<u>T</u>	BA 311	Human Resource Mgmt.	<u>          </u>	<u>          </u>
BA 362	Financial Management I	<u>BUA 234</u>	<u>T</u>	BA 344	Personal Financial Planning	<u>          </u>	<u>          </u>
BA 401	Managerial Economics	<u>          </u>	<u>          </u>	BA 422	Sales and Sales Management	<u>Option*</u>	<u>T</u>
BA 441	Entrepreneurship I New Vent. Dev.	<u>          </u>	<u>          </u>	BA 443	Entrepreneurship II New Vent. Mgmt.	<u>          </u>	<u>          </u>

**Fourth Year**

<b>Seventh Semester</b>		Sem./Yr.	Grade	<b>Eighth Semester</b>		Sem./Yr.	Grade
BA 423	Retail Management	<u>          </u>	<u>          </u>	BA 351	Internship	<u>          </u>	<u>          </u>
BA 424	Marketing Research	<u>          </u>	<u>          </u>	BA 414	Business Strategy	<u>          </u>	<u>          </u>
BA 440	Small Business Mgmt. I	<u>Option*</u>	<u>T</u>	BA 442	Small Business Mgmt. II	<u>          </u>	<u>          </u>
	Entre/SBMgmt Elective	<u>Option*</u>	<u>T</u>		Fine Arts Elective	<u>          </u>	<u>          </u>
	Open Elective	<u>BUA 165</u>	<u>T</u>		Open Elective	<u>Option*</u>	<u>T</u>

- Entre/SBMgmt Electives:
- Franchise Management
  - Fundraising for Entrepreneurs
  - Family Business
  - Web Marketing for Entre/Sm Bus

**\*Only** electives applicable to the BS Business Administration - Entrepreneurship degree have been listed as options

Candidates for a Bachelor of Science degree are required to complete a minimum of 121 semester hours maintaining a 2.0 overall cumulative grade point average and a 2.0 overall in their major courses. Transfer students must complete a minimum of thirty (30) credit hours at Husson University. At least fifteen (15) credits must be earned in Husson College of Business courses.