



# SMCC Transfer Agreement

## AS Business Administration

### SMCC

### Husson University

#### General Education Requirements

ENGL 100	English Composition	3
ENGL 115	Introduction to Literature	3
MATH 112	Quantitative Reasoning	3
MATH 155	Statistics	3
	Science Elective with Lab	4
	Fine Arts Elective	3
	Social Science Elective	3
	Humanities Elective	3
	Diversity/Ethical Reasoning Elective	3
	English Communication Elective	3

EH 123	Rhetoric and Composition I	3
EH 200	Approaches to Literature	3
Open	Open Elective	3
MS 132	Probability and Statistics	3
SC ____	Choose One Below	4
FA ____	Choose One Below	3
	Choose One Below	3
	Choose One Below	3
BA 302	Business Ethics	3
	Choose One Below	3

#### Major Required Courses

ACCT 105	Financial Accounting	3
ACCT 155	Managerial Accounting	3
BUSN 100	Introduction to Business	3
BUSN 151	Spreadsheet Applications	3
BUSN 260	Business Law	3
ECON 120	Microeconomics	3
ECON 125	Macroeconomics	3
	Business Capstone	3
	Business Elective	6

AC 121	Principles of Accounting I	3
AC 211	Managerial Accounting	3
BA 101	Introduction to Business	3
IT ____	Integrated Technology Elective	3
BA 202	Business Law II	3
BA 211	Microeconomics	3
BA 212	Macroeconomics	3
	Choose One Course Below	3
	Choose any BUSN, CMPT, CSCI or MKTG course	6

#### Elective Options\*

##### Business Capstone

ACCT 205	Intermediate Accounting I	3
BUSN 255	Human Resource Management	3
BUSN 265	Business Problem Solving	3

BA ____	Business Related Elective	3
BA 311	Human Resource Management	3
BA ____	Business Related Elective	3

##### English Communication Elective

	Choose any ENGL course	3
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CM ____	Communications Elective	3
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##### Fine Arts

	Any ARTH, ARTS, MUSI or THEA course	3
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FA ____	Fine Arts Elective	3
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##### Diversity/Ethics/Humanities/Social Science

HIST 135	United States History Since 1877	3
PHIL 105	Ethical Dilemmas	3
PSYC 100	Introduction to Psychology	3
SOCI 100	Introduction to Sociology	3

GL ____	Global Elective	3
BA 302	Business Ethics	3
PY 111	General Psychology	3
GL ____	Global Elective	3

##### Science

	Any BIOL, BIOM, CHEM, NUTR or PHYS course	4
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SC ____	Science Elective	4
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Total Credits Transferred to Husson 61

\*Only electives applicable to the BS Business Administration degree have been listed as options

### Courses to be Completed at Husson University

BA 201	Business Law I	3
BA 245	Marketing Fundamentals	3
BA 310	Organization and Management	3
BA 311	Human Resource Management*	3
BA 351	Internship	3
BA 362	Financial Management	3
BA 401	Managerial Economics	3
BA 411	Organizational Behavior	3
BA 414	Business Strategy	3
BA 490	International Business	3
CM 100	Speech	3
EH 124	Rhetoric and Composition II	3
IT 111	Introduction to Microsoft Office	3
MS 141	Contemporary College Algebra	4
PY 111	General Psychology*	3
BA ____	Business Related Elective*	3
BA ____	Business Related Elective	3
GL ____	Global Elective*	3
LC ____	Foreign Culture & Conversation Elective	3
	Open Elective	3
	Open Elective	3
	Open Elective	3
	Open Elective	3

Total Credits Remaining at Husson                      61

\*Course may be transferred if taken as an elective

Students from Southern Maine Community College transferring to Husson University under advanced standing, based on the quality of their credentials, must request an official transcript be sent to Husson University Admissions. Each transcript will be evaluated individually based upon grades and existing transfer agreements between Husson University and SMCC. Transfer students and Husson University students will be held to the same standards and criteria for admission. Upon transfer, any outstanding requirements at Husson University must be completed.



Southern Maine Community College  
AS Business Administration

**Bachelor of Science in Business Administration**

**2018/2019 Academic Year**

**First Year**

<b>First Semester</b>	Sem./Yr.	Grade	<b>Second Semester</b>	Sem./Yr.	Grade
BA 101 Introduction to Business	<u>BUSN 100</u>	<u>T</u>	CM 100 Speech	_____	_____
EH 123 Rhetoric and Comp. I	<u>ENGL 100</u>	<u>T</u>	EH 124 Rhetoric and Comp. II	_____	_____
HE 111 The Husson Experience	_____	_____	_____	<u>Option*</u>	<u>T</u>
IT 111 Intro. to Microsoft Office	_____	_____	_____	<u>BUSN 151</u>	<u>T</u>
MS 141 Contemp. College Algebra	_____	_____	<b>Choose one from the following:</b>		
PY 111 General Psychology	<u>Option*</u>	<u>T</u>	MS 132 Probability & Statistics	<u>MATH 155</u>	<u>T</u>
			MS 232 Finite Mathematics	<del>_____</del>	<del>_____</del>

**Second Year**

<b>Third Semester</b>	Sem./Yr.	Grade	<b>Fourth Semester</b>	Sem./Yr.	Grade
AC 121 Principles of Accounting I	<u>ACCT 105</u>	<u>T</u>	BA 202 Business Law II	<u>BUSN 260</u>	<u>T</u>
BA 201 Business Law I	_____	_____	BA 212 Macroeconomics	<u>ECON 125</u>	<u>T</u>
BA 211 Microeconomics	<u>ECON 120</u>	<u>T</u>	_____	<u>Engl Com Elec.</u>	_____
EH 200 Approaches to Literature	<u>ENGL 115</u>	<u>T</u>	_____	_____	_____
_____	<u>MATH 112</u>	<u>T</u>	_____	_____	_____
_____			_____	_____	_____

**Third Year**

<b>Fifth Semester</b>	Sem./Yr.	Grade	<b>Sixth Semester</b>	Sem./Yr.	Grade
AC 211 Managerial Accounting	<u>ACCT 155</u>	<u>T</u>	BA 302 Business Ethics	<u>PHIL 105</u>	<u>T</u>
BA 245 Marketing Fundamentals	_____	_____	BA 311 Human Resource Mgmt.	<u>Option*</u>	<u>T</u>
BA 310 Organization and Mgmt.	_____	_____	_____	<u>Option*</u>	<u>T</u>
BA 362 Financial Management	_____	_____	_____	<u>Fine Art Elec.</u>	<u>T</u>
_____	_____	_____	_____	<u>Sci Elective</u>	<u>T</u>
_____			_____	_____	_____

**Fourth Year**

<b>Seventh Semester</b>	Sem./Yr.	Grade	<b>Eighth Semester</b>	Sem./Yr.	Grade
BA 401 Managerial Economics	_____	_____	BA 351 Internship	_____	_____
BA 411 Organizational Behavior	_____	_____	BA 414 Business Strategy	_____	_____
_____	<u>Bus Elec.</u>	_____	BA 490 International Business	_____	_____
_____	<u>Bus Elec.</u>	_____	_____	_____	_____
_____	_____	_____	_____	_____	_____
_____			_____	_____	_____

**\*Only** electives applicable to the BS Business Administration degree have been listed as options

Candidates for a Bachelor of Science degree are required to complete a minimum of 121 semester hours maintaining a 2.0 overall cumulative grade point average and a 2.0 overall in their major courses. Transfer students must complete a minimum of thirty (30) credit hours at Husson University. At least fifteen (15) credits must be earned in Husson College of Business courses.